

Intelligence & Response: Achieving a 99.9% Cargo Protection Rate

In a world where cargo theft is on the rise and cargo thieves are both creative and committed, simply calling the police is not enough to recover stolen cargo – even when you have a GPS device.

To achieve Overhaul's 99.9% cargo protection rate, our teams and technology must both stay one step ahead of cargo thieves. We also need to respond rapidly when a theft can't be prevented. We achieve this with our renowned global Intelligence and Response services.

Overhaul are members of the Transportation Asset Protection Association (TAPA), Healthcare Distribution Alliance (HDA), and Pharmaceutical Security Cargo Coalition (PSCS).

TAPA
Transported Asset Protection Association

HDA

PCSC
HDA Pharmaceutical Cargo Security Coalition



99.9%

Overall cargo protection rate

98%

Recovery rate of attempted theft & pilferages

1200

Law enforcement officers using Overhaul's LE Connect app

10,000,000+

Events per year processed

Within Minutes

Average time to response by Overhaul's Watch Officers

500,000

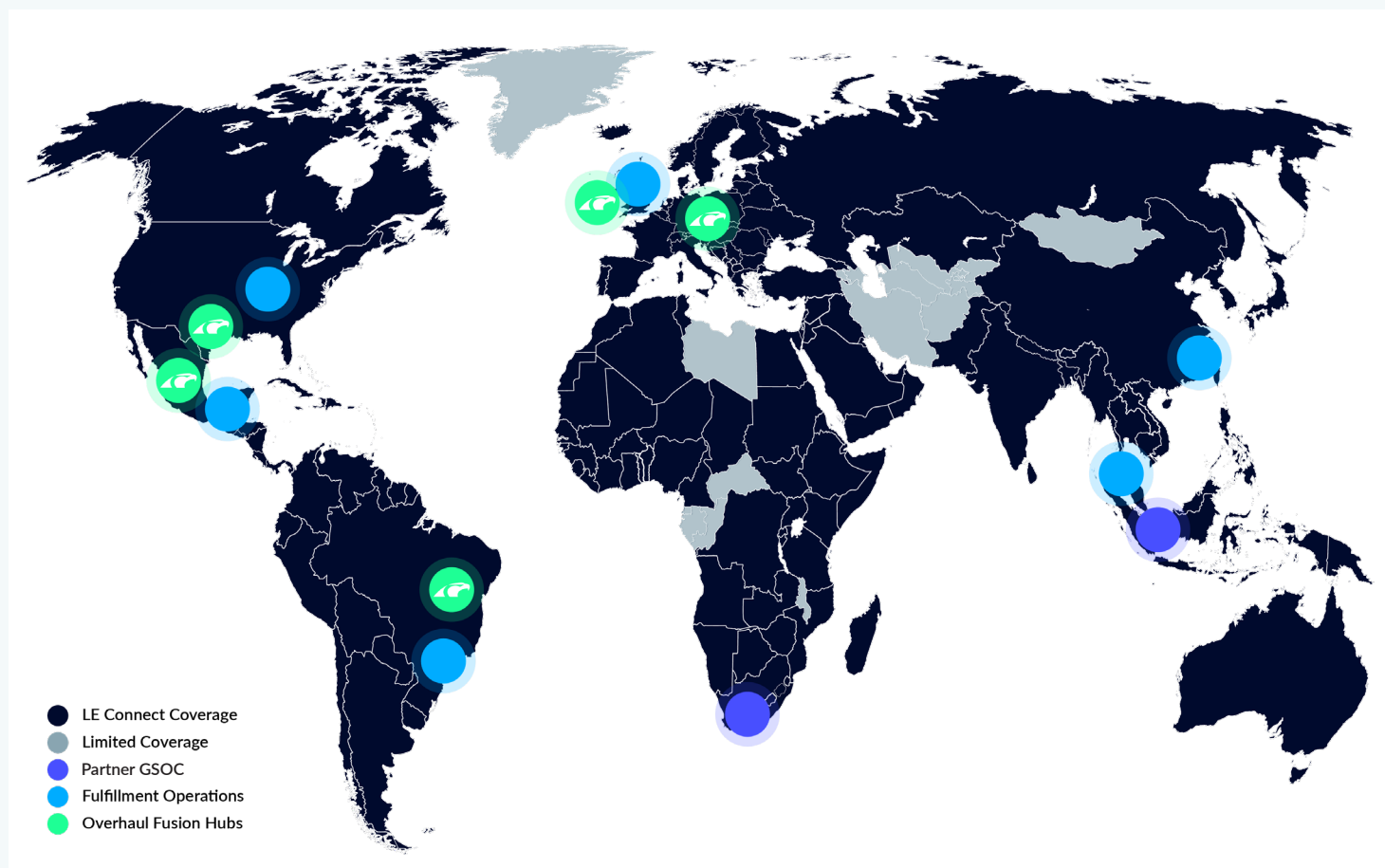
Events require corrective actions from Overhaul's Watch Officers

200

Events require a response from Overhaul's LE Connect Network

Overhaul's Intelligence & Response Solutions

Overhaul's Intelligence and Response Solutions span the globe with specialist operations in three of the world's most dangerous cargo crime hot spots, the United States, Mexico, and Brazil, as well as the European Union.



Intelligence as a Service

Overhaul's Intelligence as a Service gives you the timely, accurate cargo security intelligence you need to not only protect the shipments currently in transit but keep you ahead of where threat trends are heading.

Overhaul's Intelligence products are based on our first party data, extensive global reach, and our relationships to our global law enforcement network. With Overhaul, you can take both the macro- and micro-view of your risk landscape using the combined first party data, internal expertise, and law enforcement connections that our tiered Intelligence products offer.

Law Enforcement Liaisons

Overhaul's Law Enforcement Liaisons are a bridge between your shipment and the appropriate law enforcement response. They not only lift the burden of cargo theft from your shoulders, but they also dramatically increase the likelihood of a recovery and arrests for law enforcement.

When called upon, Overhaul's Law Enforcement Liaisons use their experience as former senior law enforcement professionals to begin the initial investigation of a suspected theft, working the case internally until precisely the correct moment to activate law enforcement. Their expertise in cargo crime and working knowledge of law enforcement protocols for cargo theft investigations combined with their strong relationships with our network allow them to manage the recovery and investigation process on your behalf.

Overhaul LE Connect

Through our patent-pending LE Connect mobile application, Overhaul shares pertinent information on stolen freight and brings Overhaul's global GSOC operations, our Intelligence and Response teams, and law enforcement and cargo theft task forces together to work an active recovery or even prevent or stop an in-progress incident.

Overhaul's relationship network includes over 1,200 officers who have been trained on Overhaul's LE Connect process and technology. This network is made up primarily of cargo and property crime taskforces and senior law enforcement leadership in cargo theft hotspots.

With a secure link to pertinent shipment details and location tracking, LE Connect connects with law enforcement and security partners with the best available information for a far greater likelihood of both a recovery and arrest. In addition, Overhaul's Intelligence and Response teams may also engage with our network of private security firms when calling in law enforcement is not yet the correct step.

Meet the U.S. Intelligence & Response Team

At Overhaul, we bake our combined thousands of years of supply chain experience into every facet of our technology and managed service solutions. Our Intelligence & Response teams' world-class experience shows up throughout our platform, from our flagship Risk Monitoring application to the ideation and development of the LE Connect app.

Our team's experience is a significant part of what allows us to achieve a 99.6% overall cargo protection rate. With over a century of combined logistics risk management and law enforcement experience, our team's expertise in cargo crime and working knowledge of law enforcement protocols for cargo theft investigations allow us to manage the cargo theft recovery and investigation process on your behalf.



Ron Greene
SVP Fusion Hub

Ronald Greene is an experienced logistics and security professional with 20+ years in the industry. He holds degrees in Engineering, Economics, and a master's degree in Business. Ronald previously held senior leadership roles in First Advantage Corporation as a lead consultant, where he built risk models for global logistics operations for Fortune 50 companies. Ronald spent seven years as the President of FreightWatch International, a global logistics security company.



Joe Ryan
VP Fusion Hub, Intelligence, and Response

Joe Ryan has over 25 years of experience in the security, risk management, intelligence, information management, and consulting sectors. Joe started his career and completed 14 years in special operation in Ireland's military special forces unit Sciathán Fianóglach an Airm (Army Ranger wing). Throughout his career, Joe has founded, managed, or worked for several Risk Management and Consulting companies, including RMI, BDS Security Management, FreightWatch, Glenevin, and Glassmór. Additionally, he has held advisory positions to many senior political and governmental figures, police and intelligence agencies globally.



John Cannon
Law Enforcement Liaison

Retired Special Agent in Charge Cannon has over 40 years of Law Enforcement experience, having served in several different positions with the Georgia Bureau of Investigation. In 2008, he was promoted to Special Agent in Charge of the GBI Major Theft Unit where he served until his retirement. SAC Cannon was tasked with the development and management of the Major Theft Unit which is responsible for cargo theft investigations in the state of Georgia.



Bobby Motley **Law Enforcement Liaison**

Lieutenant Bobby Motley has 39 years of law enforcement experience. Lieutenant Motley has worked on General Investigations unit, the Governor's Marijuana Strike Force, as Post Operations Supervisor and as detail at the Kentucky Derby, Presidential and Govern inaugurations, along with many other assignments.

In 2004, Sergeant Motley was transferred to the Vehicle Investigations Branch, the state auto theft unit, as Commander where he incorporated the investigation of cargo theft into their responsibilities as well as networking with Law Enforcement Agencies throughout the country. In September of 2017, Sergeant Motley was promoted to the rank of Lieutenant and remained at Vehicle Investigations as Commander.



Danny Ramon **Intelligence & Response Manager**

Danny Ramon has been working in Supply Chain Security for over 13 years and specializing in Supply Chain Intelligence for the last 11. Danny studies both cargo theft and all aspects of the supply chain to identify how variables might interfere with the flow of global logistics. In his role as Intelligence and Response Manager at Overhaul, Danny presents these findings, along with the results of cargo recovery investigations, to the security and logistics teams at the world's largest technology and pharmaceutical companies.

Danny spreads awareness of cargo theft and promotes supply chain visibility as a subject matter expert. He is quoted or published in several leading industry publications, including Transport Topics, Supply Chain Brain, Fleet Owner, FreightWaves, and CCJDigital and he has presented webinars for webinars for Inland Marine Underwriters Association (IMUA) and the Transported Asset Protection Association (TAPA).



Overhaul Response Success Stories

Location: De Motte, Indiana (Origin: Louisville, KY)

Incident: Full Truckload Theft, Recovery, and Arrest

On August 31st at approximately 8AM local time, a tractor and trailer filled with consumer electronics was stolen from a truck stop in De Motte, IN.

The shipment had staged overnight at the truck stop, which was approximately 250 miles from origin in Louisville, KY, and the entire rig was stolen when the driver left it unattended in the morning.

The tractor and trailer were taken approximately 30 miles south to Remington, IN where it was parked at a truck stop, repowered with a different tractor, and the trailer license plate was replaced and its markings were covered by paint and new number decals applied before heading south again, all within 25 minutes.

The driver noticed his rig missing before the cargo arrived in Remington and notified the Jasper County Sherriff and the Overhaul GSOC of the theft. The Overhaul Response team was activated and engaged the Indiana State Police as well as the Remington and Lebanon Police Departments.

As the shipment headed south, Indiana SP was in pursuit, being provided up-to-the-minute locations via Overhaul's platform, and Lebanon PD set up along the highway to intercept.



Location: Southern California

Incident: Recoveries and Shell Game Tactics

On Thursday, April 28, Overhaul recovered two client shipments, with the cooperation of our law enforcement partners in Southern California. During our response, we also successfully recovered an additional stolen shipment of like products for a non-client global manufacturer. These incidents are tied to the same ring of cargo thieves currently operating in Southern California.

Through careful coordination and surveillance, Overhaul determined that these thieves were moving entire loads directly from one trailer to another to confuse any potential investigation. They accomplished this while in a secured truck parking lot by backing the trailers tail to tail. Utilizing a hand pallet jack, they had wholly shifted at least 2 shipments between 3 trailers. Additionally, both drivers involved were using stolen Commercial Drivers Licenses (CDL).

This ring is targeting televisions from multiple manufacturers and distribution centers in the area. They stole at least 6 shipments between March and April 2023, and the true number is likely higher.

